



FAIR GRANT WRITING

Government Funding for Food Safety & Traceability



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Agenda

- About Fair Grant Writing
- Types of Government Funding
- BC Funding Programs
- Ontario Funding Programs
- Questions & Answers



About Fair Grant Writing

- Recognized experts in government funding
- Thousands of hours of writing and millions of dollars are secured for our clients.
- Fast and efficient information-gathering process minimizing time clients spend with us.
- Top-level business & technical writers, finance professionals & editors.
- 4-step quality control process and professional project management performed by former government employees and proofreaders.



Types of Government Funding

- Government Grant: non-repayable funding awarded for certain purposes; for example, skills training & hiring, equipment purchasing, etc.
- Government Loan: repayable interest-free funding typically for large-scale expansion projects, e.g., plant construction or expansion.
- Tax Credit: non-repayable funding awarded retroactively for certain purposes; for example, research & development, hiring, or training.



Types of Government Funding

- Temporary COVID Incentives: a combination of grants, loans, procurement programs and tax credits temporarily provided by the Federal and provincial governments to support economic activity during pandemic and facilitate post-COVID economic recovery.
- The application for a government grant or loan must be submitted and approved before the project starts and the costs are incurred.
- The application for tax credits or temporary COVID incentives must be submitted after the costs are incurred.



British Columbia Funding for Food Safety & Traceability



Post-Farm Food Safety

Eligibility Criteria:

- Food and beverage manufacturers;
- Processors, Transporters, Warehouses, Distributors, Packagers, Importers and Exporters;
- Must be a BC-based business
- Must be provincially or federally licensed
- Be registered with the BC Premises Identification Program if you raise livestock and/or poultry



Eligible Cost:

- Conducting Food Safety Gap-Assessments (or pre-audit) to identify and document risks, issues and opportunities to improve food safety capacity, systems and practices;
- Implementing Food Safety Improvement related to Good Manufacturing Practices (GMPs), Best Practices (BPs) and recognized Hazard Analysis Critical Control Point (HACCP) food safety practices systems in their operations;
- Achieving a successful third-party HACCP based audit

Amount: 70% of the project cost up to \$20,000. Intake: Spring 2021



Traceability Adoption

Eligibility Criteria:

- Must be a BC-based agri-food business
- Must have an active GST number and file business/farm income taxes in B.C.

Eligible Cost:

- Purchase and installation of traceability hardware:
 - Radio Frequency Identification or barcode readers
 - Dedicated computer terminals
 - Label printers
 - Wireless or wired connectivity within the enterprise, as required for the traceability system
- Purchase and installation of traceability software
- Staff training by vendor (preferred) or approved consultant
- Consultant fees for assessing, planning and/or implementing projects

Amount: 70% of the project cost up to \$16,000. Intake: January 2022



Traceability Value Chain

Eligibility Criteria:

- Must be a group of 3 BC-based agri-food business, connected by value chain
- Must have an active GST number and file business/farm income taxes in B.C.

Eligible Cost:

- Purchase and installation of traceability hardware:
 - Radio Frequency Identification or barcode readers
 - Dedicated computer terminals
 - Label printers
 - Wireless or wired connectivity within the enterprise, as required for the traceability system
- Purchase and installation of traceability software
- Staff training by vendor (preferred) or approved consultant
- Consultant fees for assessing, planning and/or implementing projects

Amount: 70% of the project cost up to \$75,000. Intake: April 1-30, 2021



Ontario Funding for Food Safety & Traceability



Food Safety and Traceability Training

Eligibility Criteria:

- Must be involved with food products for human consumption
- Must have 100 or fewer employees
- Must be a new food processor

Eligible Cost:

- Costs for courses, training and materials from a third- party training institution or industry expert related to the adoption of food safety or traceability practices or programs.

Amount: 45% of the project cost up to \$1,500. Intake: TBA



Traceability Equipment (Food Safety)

Eligibility Criteria:

- Must be involved with food products for human consumption
- Must have 100 or fewer employees

Eligible Cost:

- Costs for the acquisition, installation and upgrading of equipment directly linked to the implementation or improvement of a traceability system
- Costs associated with training on the traceability equipment

Amount: 35% of the project cost up to \$10,000. Intake: TBA



Food Safety Equipment

Eligibility Criteria:

- Must be involved with food products for human consumption
- Must have 100 or fewer employees

Eligible Cost:

- Costs for food safety equipment that will reduce or eliminate food safety hazards
- Costs for food safety equipment that support the implementation or improvement of an internationally or nationally recognized food safety program or standard
- Costs for food safety equipment to support changing industry standards
- Costs associated with training on the food safety equipment

Amount: 35% of the project cost up to \$10,000. Intake: TBA



Food Safety and Traceability System Improvements

Eligibility Criteria

- Must be involved with food products for human consumption
- Must have 100 or fewer employees
- Demonstrate a direct link between all project activities and the development or improvement of a written food safety or traceability system

Eligible Cost

- Qualified third-party to develop or update written policies, procedures, schedules, records, and associated training, and the cost to develop or perform validation studies
- Equipment and associated training to operate the equipment for the implementation of written food safety or traceability systems
- Costs related to supporting or managing information sharing networks (e.g. cloud-based subscription costs, one-time dedicated project staff), to a maximum of 12 months



Food Safety and Traceability System Improvements (cont'd)

Eligible Cost

- Initial GS1 Canada costs, limited to one-time company Prefix License expense, initial activation and one-time annual fee with national product registry (does not include initial individual product registrations)
- Barcoding systems, automated product identification systems
- Capital costs (building or production site upgrades) to support implementation of written food safety and traceability systems
- First-time certification audit from an internationally or nationally recognized program or scheme (e.g., GFSI, Food Safety Enhancement Program (FSEP))

Amount: 50% of the project cost up to \$75,000. Intake: TBA



Canadian Agricultural Partnership

Eligibility Criteria

- Must be in agriculture, food or beverage business
- Cannabis sector is now eligible
- Must be located anywhere in Canada
- Intake Deadlines vary by province or territory

Eligible Cost

- Software and Hardware
- Equipment, Productivity Improvement
- Food Safety & Traceability
- Research & Development
- and More



Amount: 35%-70% of the project cost up to \$200,000. Intakes vary



Book: Get Funded!



- How to navigate the variety of the funding options in Canada
- How to determine your funding needs and select the right funding options
- Tips from the funders and writers on how to increase the chances of getting the funding
- Examples of the best answers to the questions in the application forms



Questions & Answers

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FREE Eligibility Check

<http://www.fgwinc.ca/eligibility>



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Group: Canadian Government Grants & Loans for Businesses