

## There's 2 Stacked Energy Conservation Incentives Now Available

For a limited time Ontario businesses can take advantage of 2 stackable Government Incentives to reduce the price of energy conservation upgrades. There is the Federal CAIF\* incentive that's open till mid October 2019 and the longstanding saveONenergy provincial incentive. Together they can reduce the installed cost of energy saving building retrofits by up to 50% or more.

Green Management technical staff is AEE® recognized energy auditors. Our company specializes in LED lighting retrofits and in association with our partner GES Energy designs, builds and services solar PV installations. GMG represents a network of like-minded energy conservation specialist companies in associated fields including, HVAC, Air handling, building controls and envelopes to give you the very best solutions and service for your energy conservation and productivity gain projects. Optimally designed and properly installed conservation installations save energy, lowers overheads, improves productivity making you more money while freeing electrical capacity for additional production equipment. These generous government incentives can be applied to either CAPEX or OPEX programs, the latter often best supported thru revenue positive EPC financing.

*See attached Appendix for an abbreviated list of applicable Climate Action and Energy Conservation Projects*

\*CAIF "Climate Action Incentive Fund" opened for 90 days as of July 17, 2019 or until funds are depleted.  
\*\* Applicable projects in most industries & MUSH sector qualify for both saveONenergy and CAIF Incentive Funding

## How to take advantage of this money making opportunity.

### 1) **Building Infrastructure Upgrades\*\***

Prior to a preliminary meeting, we need the opportunity to briefly discuss your primary objectives by phone and then send an energy auditor to tour your operations. This would be followed by a preliminary meeting at your premises to discuss how we would address your objectives, typical costs and project ROIs as well as other significant conservation opportunities discovered during our initial site visit.

GMG and our partners then move forward with the necessary detailed analysis, designs, including financial details (costs, ROIs) for the project(s) of interest.

Upon your agreement to proceed (conditional on acceptance of both incentives) we sign a letter of intent before engaging our partner **Fair Grant Writing** to complete the application for both the CAIF and sONe incentives. Upon acceptance of the incentives installation and project contracts would be signed and projects would commence.

### 2) **Renewable Energy Projects**

Typical renewable energy installations for Ontario businesses would generally involve rooftop solar PV or solar heating. Working closely with our partner **GES Engineering** we detail the financial and operational benefits that renewables bring your specific enterprise including more rapid ROI, reduced carbon footprint, access to UPS (Uninterrupted Power Supply) and Demand Response program opportunities (when coupled with battery storage).

After establishing your requirements we will submit preliminary system designs, financial overviews (costs, ROIs), financing information. Upon signing a letter(s) of intent acknowledging your interest to proceed, our partner **Fair Grant Writing** completes the CAIF incentive application. Once the CAIF incentive has been accepted, GES will handle all necessary details including all regulations and restrictions before initiating the Renewable Energy Project.

We look forward to hearing from you.

For further details contact:

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Fair Grant Writing is a leading grant writing consultancy. Since 2009 it has developed a track record of success and quality service guiding companies across Canada to secure Federal and Provincial government funding.

[www.fairgrantwriting.ca](http://www.fairgrantwriting.ca)

### **3) Industrial Process Upgrades**

No one knows your business and industry better than you. Contacting your network of machinery suppliers and engineering consultants is your first step to assessing what products and processes will deliver optimal results. Once that is established, your next step is to engage **Fair Grant Writing** to apply for the CAIF “Climate Action Incentive Funding”

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# Appendix

## Abbreviated List of Applicable Climate Action and Energy Conservation Projects

### Building infrastructure upgrades covered by the CAIF program include\*\*...

- Energy efficient lighting system
- Heating, ventilation, and air conditioning (HVAC) equipment/systems/controls
- High-efficiency motors and controls
- Energy management controls, including building automation systems
- Fuel switching to lower emitting energy sources in existing buildings
- Enhancements to building envelope (with direct energy savings), including energy efficient windows/doors/skylights, increased insulation, weatherproofing, and glazing
- Water heating retrofits, including high efficiency condensing water heating

### Building infrastructure upgrades covered by the saveONenergy program include\*\*...

- Lighting retrofits & controls
- HVAC redesign
- Chiller replacement
- Variable-speed drives
- Improvement of a building envelope's thermal performance
- Building Automation Systems, controls, M&V and related management systems

### CAIF incentivized Industrial process improvements include...

- Retrofitting and upgrading of existing equipment used for industrial processes
- Fuel switching to lower emitting energy sources
- Process changes
- Waste-heat recovery

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